



## **Sentinel OEIC**

### **Fund Manager Quarterly Questionnaire**

Period 3

1<sup>st</sup> November 2008 to the 31<sup>st</sup> January 2009

## FUND DETAILS

Fund: [Sentinel Enterprise Fund](#)

Managing Group: [Williams de Broe - Assetmaster](#)

Manager: [Laurence Boyle](#)

## PERSONNEL

Please detail any significant changes to the personnel involved in the management of the fund and the analysis of underlying stocks/funds. In particular, please detail the length and type of experience/qualification for any new team members.

[Mark Wright has left the team – he undertook the quant analysis for the team, his replacement has been sourced internally](#)

Please give an approximation of total funds under management by the team managing the portfolio.

[£250m](#)

## INVESTMENT POLICY

Has there been any change to your investment research systems or your style of management?

[No](#)

What changes have you made to the Asset Allocation of the Fund?

[The significant changes to asset allocation have been the introduction of a structured product focussed to the FTSE100, a reduction in the exposure to Europe and recently we have sold out of Japan which has increased cash at the reporting period. This cash has now been invested into a gold fund.](#)

What is the rationale for these changes and what impact do you expect this to have on performance?

[Whilst the US is generally believed to be the economy first into and out of recession we anticipate that Asian and Emerging Markets will follow closely behind and hence Europe may prove to be the market that lags the recovery.](#)

[With regard to gold, the shares have been hit with the negative sentiment towards commodities, whereas the miners will be a net beneficiary of the shake out as they are significant users of fuel and steel. The gold shares are currently pricing very low relative to their historical relationship to gold. The expansion of the Fed reserve balance sheet and creation of significant new paper dollars further supports the gold price.](#)

What has been your portfolio turnover level and is this higher or lower than you would normally expect?

The fund is still experiencing net inflows and turnover is predominantly a representation of this.

Are you confident that you have negotiated the best possible terms and have all discounts and rebates against initial charges and AMCs on underlying funds been negotiated by you and notified to Premier so that they can ensure these are received by the fund? Are you actively aiming to reduce the TER of the fund?

Yes. Where possible we buy Institutional share class, however if only retail shares are available we will negotiate a rebate on this share class. TER is a function of what is purchased; our aim is to provide performance net of fees.

Please supply 1 or 2 examples of good investments decisions you have made at stock level which have contributed to your performance.

Over the reporting period Neptune Latin American Fund has outperformed its benchmark the MSCI EM Latin American Index returning 7.3% compared with the index return of 4.4%. The fund has underperformed the benchmark since purchase reflecting the volatile nature of this fund, however the recent positive returns in the region have seen the fund increase 31% from its low compared with a benchmark return of 16.4% over the same time period.

Please also provide an example of a poor investment and how you have dealt with this to minimise the loss to the fund.

Within the UK element of the portfolio there has been some underperformance and we have therefore sold the funds and reinvested the proceeds into a structured product

How have you managed the cash content in the portfolio with a view to maximising the return to the fund?

We aim to be fairly fully invested and hence cash should not impact performance.

Are you happy with your stock selection across each sector?

Yes

If, not what changes are you looking to make over the next quarter and why?

N/A

Are there any particular factors which you feel have affected the performance or volatility of the fund?

The performance of the fund has reflected the returns and volatility of underlying markets to which we are exposed.